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# Using primary health care (PHC) workers and key informants for community based detection of blindness in children in Southern Malawi

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## Abstract

**Background:** There is great interest in providing primary eye care (PEC) through integration into primary health care (PHC). However, there is little evidence of the productivity of PHC workers in offering primary eye care after training and integration, and there is need to compare their effectiveness to alternative methods. The current study compared the effectiveness of trained Health Surveillance Assistants (HSAs) versus trained volunteer Key Informants (KIs) in identifying blind children in southern Malawi.

**Methods:** A cluster community based study was conducted in Mulanje district, population 435 753. Six clusters each with a population of approximately 70 000 to 80 000, 42% of whom were children were identified and randomly allocated to either HSA or KI training. From each cluster 20 HSAs or 20 KIs were selected for training. Training emphasized the causes of blindness in children and their management, and how to identify and list children suspected of being blind. HSAs and KIs used multiple methods (door to door, school screening, health education talks, village announcements, etc.) to identify children. Using the World Health Organization (WHO) estimates (eight blind children per 10 000 children); approximately 144 to 162 blind children were expected in the chosen clusters. Listed children were brought to a centre within the community where they were examined by an ophthalmologist and findings recorded using the WHO form for examining blindness in children.

**Results:** A total of 59 HSAs and 64 KIs were trained. HSAs identified five children of whom two were confirmed as blind (one blind child per 29.5 HSAs trained). On the other hand, the KIs identified a total of 158 children of whom 20 were confirmed blind (one blind child per 3.2 KIs trained). More blind boys than girls were identified (77.3% versus 22.7%) respectively.

**Conclusion:** Key Informants were much better at identifying blind children than HSAs, even though both groups identified far fewer blind children compared with WHO estimates. HSAs reported lack of time as a major constraint in identifying blind children. Based on these findings using HSAs for identifying blind children would not be successful in Malawi. Gender differences need to be addressed in all childhood blindness programs to counteract the imbalance.

**Keywords:** Key informants, Health Surveillance Assistants, Primary eye care, Blindness, Children, Malawi, Community

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## 31 Background

32 According to the World Health Organization (WHO),  
33 Sub-Saharan Africa (SSA) continues to experience severe  
34 shortages of human resources for health from primary  
35 through to tertiary levels [1]. The provision of adequate  
36 eye services is affected by this human resource crisis and  
37 there have been discussions concerning the use of gen-  
38 eral rather than the non-available specialized eye health  
39 workers to improve eye health service delivery. At the  
40 same time, renewed emphasis has been placed on the  
41 vital importance of primary health care as the building  
42 block upon which health care systems can be built [2,3].

43 Primary health care (PHC) is essential health care that  
44 is universally acceptable and accessible to individuals  
45 and families in the community and where there is full  
46 community participation. The overall goal of PHC is to  
47 promote and protect the health of all individuals. The  
48 core principles of PHC are community participation,  
49 equity, inter-sectoral collaboration, sustainability and  
50 appropriate affordable technology. The eight key compo-  
51 nents of PHC are water and sanitation, food and nutri-  
52 tion, immunization against major childhood diseases,  
53 maternal and child health (MCH), prevention and con-  
54 trol of locally endemic diseases, treatment for common  
55 diseases and injuries, health education about prevention/  
56 control of important diseases, and provision of essential  
57 drugs [4].

58 Primary eye care (PEC) involves provision of eye ser-  
59 vices at the community level and these services include  
60 eye health promotion within the community, case detec-  
61 tion, diagnosing eye problems, providing initial treatment  
62 and referring cases, where appropriate. PEC aims to pre-  
63 vent unnecessary causes of blindness in adults and chil-  
64 dren, and to identify those who need treatment and those  
65 who need rehabilitative services. PEC is particularly im-  
66 portant in regard to control of blindness in children  
67 where late case detection and appropriate treatment can  
68 have long lasting consequences on the child and family.

69 In terms of eye care delivery, there is interest in inte-  
70 grating PEC into PHC by increasing the knowledge,  
71 skills and support of PHC workers [5,6]. This approach  
72 has the potential to improve trachoma control, to pre-  
73 vent corneal blindness in children from vitamin A defi-  
74 ciency and measles infection, to provide treatment for  
75 common eye infections, such as conjunctivitis and injur-  
76 ies, and to identify and refer individuals who need sight  
77 restoring procedures such as surgery for cataract or  
78 spectacles for refractive error.

79 The prevalence of blindness in children varies from re-  
80 gion to region depending on socioeconomic develop-  
81 ment and ranges about 3 blind children per 10 000 in  
82 developed regions to 15 per 10 000 in less developed  
83 regions [7]. Preventable causes of eye diseases and blind-  
84 ness are more prevalent in less developed regions, such

as Malawi. The WHO prevalence estimate of blindness 85  
in children in Malawi is 8 per 10 000 children [7]. This 86  
means for every one million population where approxi- 87  
mately 42% are children aged <16 years, there will be ap- 88  
proximately 336 children who are blind, from all causes 89  
except refractive error. The causes of blindness in chil- 90  
dren include treatable conditions such as cataract and 91  
corneal ulcers, and other non-avoidable causes such as 92  
retinal and cortical diseases. PEC is needed to detect 93  
children who have treatable causes, such as congenital 94  
cataracts, as early as possible, as early detection and sur- 95  
gery is associated with better visual outcomes. 96

97 Over the last few years emphasis has been placed  
98 on developing the PHC system in Malawi (population  
99 14 000 000), with more than 10 500 PHC workers  
100 known as Health Surveillance Assistants (HSAs) trained.  
101 HSAs are high school leavers who attend a three-month  
102 course and are then deployed by the Ministry of Health  
103 to provide preventive, curative and rehabilitative services  
104 in the community with a focus on MCH. Each HSA cov-  
105 ers a population of 1000 to 1500 population (1 to 2 vil-  
106 lages) and there are approximately 10 to 20 HSAs  
107 providing services within a catchment area of each health  
108 centre. With the recent calls by WHO to strengthen  
109 health systems [8], and the renewed emphasis on PHC  
110 [3,9], HSAs have become a vital component of health  
111 service delivery in Malawi [10]. Indeed the goal of  
112 achieving the millennium development goals (MDGs) is  
113 highly dependent on the services provided by the HSAs.

114 Integrating PEC into their work has the potential to  
115 improve access to eye care, particularly in rural areas.  
116 However, there is still very little information in Africa  
117 regarding how PEC should be implemented to improve  
118 and sustain eye service delivery [11-13]. Most previous  
119 efforts have concentrated on imparting knowledge  
120 and skills through training of health workers in PEC and  
121 some studies have shown that providing support and  
122 supervision in addition to training is more likely to lead  
123 to better outcomes than training alone [13]. A recent re-  
124 view of the effectiveness of PEC concluded that before  
125 PEC is fully accepted in Africa, there was a need to gen-  
126 erate more information on its effectiveness and limita-  
127 tions [12]. Some of the challenges to implementing PEC  
128 in Africa have been lack of clarity regarding the defin-  
129 ition and the scope of PEC and who should be trained  
130 to deliver which elements and what would constitute the  
131 minimum skills required.

132 In the absence of evidence on integration and the ef-  
133 fectiveness of HSAs in identifying blind children there is  
134 a need to compare their productivity with an alternative  
135 method in which local volunteers referred to as Key  
136 Informants (KIs) are trained.

137 KIs are individuals who have lived and worked in their  
138 communities and who have played vocation roles to

139 improve the well-being of their communities. These  
140 people have an advantage in that they are familiar with  
141 the people and the local conditions that affect the com-  
142 munity [14]. The KI method is a relatively quick and ef-  
143 fective method of identifying blind children in the  
144 community [15] and has now been evaluated in several  
145 countries, including Malawi [14,16-22].

146 The current study was undertaken to compare the ef-  
147 fectiveness of HSAs and KIs in identifying blind children  
148 after similar sessions of orientation and training.

## 149 **Methods**

150 This was a population-based assessment of community-  
151 based case detection models that deployed and assessed  
152 the performance of trained HSAs and KIs in identifying  
153 blind children. The study was undertaken in the Mulanje  
154 district (population 435 753) in southern Malawi. The  
155 district was chosen as a pilot study because it was near  
156 the eye unit in Blantyre yet had characteristics similar to  
157 those of other rural districts in the country. The district  
158 has two hospitals, one Government, and one faith-based,  
159 and 23 health centres. At the time of the study (2007–  
160 2009) there were 240 HSAs in the district, under the  
161 management of the District Health Office, Department  
162 of Environmental Health. There was one full time para-  
163 medic ophthalmic clinical officer working at the district  
164 hospital who was mainly responsible for the community  
165 outreach eye programme.

166 A map of the district was obtained from the Depart-  
167 ment of Environmental Health and the district was  
168 divided into 6 clusters which consisted of well-defined  
169 geographical zones, each with a population of approxi-  
170 mately 70 000–80 000, 42% of whom were children less  
171 than 16 years old (i.e. approximately 29 400–33 600 chil-  
172 dren per cluster). With a prevalence estimate of blind-  
173 ness in children of 8 per 10 000 children 0–15 years old,  
174 each cluster was expected to have approximately 24–27  
175 blind children (144–162 in all 6 clusters). The six clus-  
176 ters were paired so that each pair had similar character-  
177 istics and training was randomly allocated to either HSA  
178 or KI training. In each cluster 20 HSAs or 20 KIs were  
179 selected for training.

## 180 **Selection of HSAs**

181 A list of the names of all villages in each cluster, together  
182 with their population size and the name of the HSA re-  
183 sponsible for each village was obtained from the District  
184 Health Office. Twenty villages were selected in each  
185 cluster using proportion probability to size procedures.  
186 A total of 60 named HSAs were invited for training.

## 187 **Selection of KIs**

188 Each of the 60 villages was visited and the village head-  
189 men were asked to identify one volunteer (KI) using

preset criteria which stated that the selected person had  
to be willing to be involved, had the time, could read  
and write and knew the village well. These individuals  
were invited for training.

## **Training**

The dates and venue for training were communicated to  
the selected KIs and HSAs. Training was undertaken by  
a team comprising a community ophthalmologist (KK),  
a childhood blindness coordinator, an ophthalmic clinical  
officer from the tertiary referral eye hospital (Lions  
Sight First Eye Hospital) in Blantyre, and an ophthalmic  
clinical officer from the district. A training curriculum/  
manual was developed in English and translated to the  
local language (Chichewa). Training for HSAs and KIs  
was conducted on separate consecutive days in different  
venues within the cluster. Training materials and meth-  
ods included lectures, posters of eye conditions, flip  
charts, demonstration and practical of visual acuity test-  
ing in children, discussion and group work. Training  
emphasized the causes of blindness in children and their  
management, how to identify and list children they sus-  
pected of being blind, and how to identify blind children  
with normal appearing eyes. Blindness was defined as  
presenting visual acuity of <3/60 in the better eye. Low  
vision and visually impaired children were to be listed as  
not blind but as having other eye problems. HSAs and  
KIs were told to use multiple methods (door to door,  
school screening, health education, church/mosque  
announcements) to identify children and that they  
should indicate on their reporting form which method  
was used for each child.

The HSA training was conducted in English and took  
about eight hours (whole working day) while the KI  
training was conducted in Chichewa and lasted for five  
hours. The difference was because HSAs had a better  
educational background (secondary education) and so  
could understand the anatomy of the eye and which dis-  
eases could affect the eye. Most of the KIs selected had  
poorer education, and so less emphasis was placed on  
the anatomy and function of the different components  
of the visual system. At the end of training each individ-  
ual was given a brochure that contained the key points  
of the training and which could be referred to when  
needed. After the training each group was given six  
weeks to identify, list and refer blind children from the  
allocated villages to an agreed examination centre within  
the community (a health centre or a school). The far-  
thest distance that an HSA or KI had to walk to the  
examination centre was about 2 kilometers and they  
were all asked to attend the eye examination session on  
the scheduled days, bringing the listed children and their  
parent/guardian with them. Apart from transport

242 reimbursements and a meal, no other incentives were  
 243 given to the HSAs or KIs.

244 **Eye examination**

245 Eye examinations were undertaken by the research team  
 246 (led by an ophthalmologist) six weeks after training.  
 247 HSA and KIs brought the list of children that they had  
 248 identified and this was cross checked with the number  
 249 of children who attended. All children who attended  
 250 underwent a clinical examination and the causes of vis-  
 251 ual loss were classified using a modified version of the  
 252 WHO classification of causes of blindness in children  
 253 [23]. The clinical examination included measuring visual  
 254 acuity with the log MAR Snellen chart, examination of  
 255 anterior segments using a portable slit lamp, dilated  
 256 examination of the posterior segment using a binocular  
 257 indirect ophthalmoscope, and, where indicated, taking of  
 258 intraocular pressure using a Perkins tonometer. Children  
 259 who were listed but did not attend the examination site  
 260 were traced, and examined in the community. All par-  
 261 ents who needed their child to be referred were coun-  
 262 seled and assured of transport reimbursements, and  
 263 given a referral form to take to the eye department in  
 264 Blantyre.

265 After the end of the examination all the HSAs and KIs  
 266 who attended were invited to take part in focus group  
 267 discussions to determine the challenges they had faced  
 268 in identifying blind children. The HSAs/KIs who did not  
 269 attend the examination session were traced and had in-  
 270 depth interviews to find out why they had not attended  
 271 nor brought any children. A total of six focus group dis-  
 272 cussions were conducted with the HSAs and KIs groups  
 273 separately (three of each).

274 Ethical approval for the study was obtained from the  
 275 College of Medicine Research Committee (COMREC) in  
 276 Malawi and the London School of Hygiene and Tropical  
 277 Medicine, United Kingdom. Informed written consent  
 278 was obtained from all parents/guardians of all children  
 279 who were examined and also from all HSAs and KIs  
 280 who attended interviews.

281 **Results**

282 A total of 6 training sessions were conducted (3 for each  
 283 group), and 59 HSAs and 64 KIs were trained. The mean  
 284 age of the HSAs was 29 years (range 20 to 50 years) and

49% were men. The mean age of the KIs was 35 years 285  
 (range 18 to 68 years) and 53% were men. The total 286  
 catchment population covered by the HSAs and the KIs 287  
 were very similar, at approximately 199 500 and 197 000, 288  
 respectively. According to the WHO estimates of blind- 289  
 ness in children in this region (8 per 10 000) a total of 290  
 133 blind children would have been expected. 291

A total of 167 children were listed, 162 by KIs and 5 292  
 by HSAs. Of the children identified by the KIs, 155 293  
 attended the examination site as did 3 children identified 294  
 by the HSAs. Three further children identified by the 295  
 KIs and two by the HSAs could be traced in the com- 296  
 munity and were examined. Four children identified by 297  
 the KIs could not be traced. In total 163 children were 298  
 examined: 158 (97%) had been identified by the KIs. 299  
 Only 22 of 163 (13.5%) children were confirmed to be 300  
 blind, 20 (90.9%) of whom had been identified by the 301  
 KIs. KIs, therefore, identified 10 times as many blind 302  
 children as HSAs in approximately the same catchment 303  
 population. The majority of the blind children were boys 304  
 (N = 17, 77%) and their ages ranged from 1 to 15 years. 305  
 Table 1 shows the gender distribution of children identi- 306 **T1**  
 fied by HSAs and KIs, while Table 2 shows their age 307 **T2**  
 range. Both groups identified more boys than girls. 308  
 Both blind children identified by HSAs were aged 0–5 years, 309  
 while KIs identified children of all ages. 310

311 **Findings from group discussions**

312 The KIs mainly used door to door visits to identify blind  
 313 children whereas the HSAs used health education during  
 314 immunization clinics. The KIs reported that making  
 315 door to door visits was very time consuming, taking  
 316 them several days. HSAs reported that they were too  
 317 busy with other activities so they could not go door to  
 318 door. KIs reported that they were motivated by the need  
 319 to help their communities while HSAs said that they  
 320 would have been more motivated if they had been given  
 321 financial incentives to compensate for the extra work  
 322 and time. Most KIs reported that they had visited all the  
 323 villages allocated to them, but more than half of the  
 324 HSAs admitted that they had not completed the job.

325 **Discussion**

326 This study compared the effectiveness of using PHC  
 327 workers (HSAs) with using KIs in identifying blind

t1.1 **Table 1 Gender distribution of children identified by HSAs and KIs**

	Health Surveillance Assistants (HSAs)				Key Informants(KIs)				Total			
	Examined		Confirmed blind		Examined		Confirmed blind		Examined		Confirmed blind	
	N	%	N	%	N	%	N	%	N	%	N	%
t1.5 Boys	3	60	2	100	80	51%	15	75%	83	51%	17	77.3%
t1.6 Girls	2	40	0	0	78	49%	5	25%	80	49%	5	22.7%
t1.7 Total	5	100	2	100	158	100%	20	100%	163	100%	22	100.0%

t2.1 **Table 2 Age frequency distribution of children identified by HSAs and KIs**

	Health Surveillance Assistants (HSAs)				Key Informants(KIs)				Total			
	Examined		Confirmed blind		Examined		Confirmed blind		Examined		Confirmed blind	
	N	%	N	%	N	%	N	%	N	%	N	%
t2.5 0-5 years	4	80	2	100	48	30%	7	35%	52	32%	9	41%
t2.6 6-10 years	1	20	0	0	50	32%	9	45%	51	31%	9	41%
t2.7 11-15 years	0	0	0	0	60	38%	4	20%	60	37%	4	18%
t2.8 Total	5	100	2	100	158	100%	20	100%	163	100%	22	100%

t2.9 Cataract was the most common cause of blindness (50%), followed by corneal scarring (13.6%), cortical blindness (13.6%) and others (Table 3).

328 children in Malawi. The findings suggest that KIs are  
 329 better than HSAs in identifying blind children. There are  
 330 several reasons why this may be the case: HSAs reported  
 331 limited time as they were engaged with other duties,  
 332 whereas KIs may not have had the same time con-  
 333 straints; HSAs mostly used health promotion during  
 334 immunization clinics while the KIs mostly went door to  
 335 door. This is likely to account for an important factor  
 336 since immunization clinics mainly deal with children  
 337 under the age of five years and may not have much con-  
 338 tact with older children and if there are more blind older  
 339 children then HSAs would not identify them. Another  
 340 factor to consider is health-seeking behavior: if parents  
 341 believe there is nothing that can be done for their child  
 342 then they will not seek services, and the only way these  
 343 children will be identified is by visiting them within the  
 344 community as done by KIs. Even then, parents may not  
 345 acknowledge they have a disabled child, on account of  
 346 shame or wanting to maintain privacy. The HSAs  
 347 reported that they were demotivated by lack of financial  
 348 incentives but this was not reported by the KIs. It should  
 349 be noted that WHO guidelines on application of incen-  
 350 tive schemes in health care acknowledges that financial  
 351 incentives alone are not sufficient to retain and motivate  
 352 staff [24]. Non-financial incentives play an equally cru-  
 353 cial role in improving performance and productivity.  
 354 Lack of skills was unlikely to have contributed to the dif-  
 355 ference as HSAs and KIs had similar training. Issues of  
 356 limited supervision may have played a role among the  
 357 HSAs, and this is supported by Muller et.al. [10], who  
 358 pointed out that supportive supervision coupled with ad-  
 359 equate training is one of the factors that could lead to  
 360 increased outputs among PEC workers. Our study find-  
 361 ings are similar to findings published by Shija et.al. [21],  
 362 conducted in a rural area in Tanzania, who found that  
 363 KIs identified 25 times as many blind children as PHC  
 364 workers. Both these studies demonstrate the limitations  
 365 in using PHC workers in PEC in Africa, a situation that  
 366 may be different and acceptable in other settings.

367 The overall number of blind children identified  
 368 (N = 22) from the entire population is much smaller than  
 369 what would be anticipated using WHO prevalence esti-  
 370 mate of blindness in children in this region [7]. The

WHO prevalence estimates use under 5-year-old mortal- 371  
 ity rates as a proxy indicator, which is likely to vary be- 372  
 tween regions. However, the number identified is far 373  
 below the expected number, suggesting that either both 374  
 approaches (KI/HSA) do not work very well in rural Af- 375  
 rica or that the WHO estimates are too high. Available 376  
 information suggests that even though the KI method 377  
 may be good for determining the causes of blindness in 378  
 children, it tends to underestimate prevalence as some 379  
 children are missed [25]. Unless a population based sur- 380  
 vey is done for comparison with the KI method in this 381  
 region, it is difficult to determine how many children 382  
 were missed by KIs. Some alternatives to determine how 383  
 many children are missed would be to check records of 384  
 identified children from the study area that reported at a 385  
 tertiary hospital and comparing with records of children 386  
 identified by KI. This approach would, however, be lim- 387  
 ited since children with non reversible causes of blind- 388  
 ness (corneal scarring, retinal diseases) and children 389  
 with multiple systemic abnormalities are unlikely to ac- 390  
 cess the eye hospital. 391

Cataract was the most common cause of blindness in 392  
 50% of all blind children, second to cortical blindness 393  
 and cornea scarring (Table 3). Available information sug- 394  
 gests that with control of corneal blindness from vitamin 395  
 A deficiency and measles, cataract in children is becom- 396  
 ing a relatively more common cause of blindness [26]. 397

The reasons why more boys than girls were brought to 398  
 the examination site in this study are likely to have sev- 399  
 eral explanations. It is known that inequity in health- 400

**Table 3 Anatomical causes of bilateral blindness, by sex**

	Boys		Girls		All	Total
	N	%	N	%		
Cataract	10	45.5	1	4.5	11	50.0
Corneal scarring	2	9.1	1	4.5	3	13.6
Cortical blindness	2	9.1	1	4.5	3	13.6
Glaucoma	2	9.1	0	0.0	2	9.1
Optic atrophy	1	4.6	1	4.6	2	9.1
Refractive error	0	0.0	1	4.6	1	4.6
Total	17	77.3	5	22.7	22	100.0

T3

t3.1

t3.2

t3.3

t3.4

t3.5

t3.6

t3.7

t3.8

t3.9

t3.10

401 seeking behavior by gender contributes to boys being  
402 more likely to receive care from qualified healthcare pro-  
403 viders than girls, resulting in girls having higher child  
404 mortality rates than boys [27]. Firstly, in the first phase  
405 of health-seeking behavior, the individual concerned or  
406 their family has to appreciate that the family member  
407 has an illness or condition that requires health care.  
408 There is some evidence that family members are less  
409 likely to perceive a girl as being unwell in developing  
410 countries than boys [28], which means that the process  
411 of decision making is not even initiated. In the case of  
412 this study, this means that parents would not have  
413 acknowledged to the KIs or the HSAs that their child  
414 had an eye or vision problem as they had not acknowl-  
415 edged it to themselves. Secondly, even if the family does  
416 acknowledge a problem, they may be less willing to  
417 spend their limited resources in terms of money, time,  
418 energy and opportunity costs, on health care for a girl  
419 than on a boy. Poor families are more willing to put  
420 their resources into the health of their sons because they  
421 believe that boys are likely to be their financial security  
422 for the future. Factors shown to be associated with this  
423 apparent preference are low socioeconomic status; the  
424 father's educational status; being one of many children,  
425 and how long it takes before the development of symp-  
426 toms [29]. Previous studies in Africa [30,31] have also  
427 reported this gender difference in uptake as well as in  
428 follow up of cataract services in children. Since women  
429 have a greater influence on a child's health in most soci-  
430 eties in Africa, engaging them in activities likely to pro-  
431 mote eye health and prevent visual loss is likely to  
432 increase the number of girls who attend eye services  
433 [30,32].

434 This study poses further challenges and raises a great  
435 concern for integrating PEC into PHC care in Malawi,  
436 as due to existing Ministry of Health structures and  
437 guidelines this is being done by involving the HSAs.  
438 However, the limitations of using HSAs have been  
439 clearly shown in this study. Even though they have a  
440 major role in providing child health within the commu-  
441 nity in Malawi, adding PEC to their duties is unlikely to  
442 be successful in the long term. Available options may in-  
443 clude training of other health centre staff such as med-  
444 ical assistants and nurses who regularly see adults and  
445 children of all ages; or using the midlevel ophthalmic  
446 clinical officer (OCO) from the district hospitals to pro-  
447 vide regular satellite PEC visits within health centres.  
448 The advantage of the latter group is that they are a well  
449 trained and skilled group who are specifically trained in  
450 eye care and can offer quality services but the challenge  
451 is how to increase their numbers so that they cover en-  
452 tire districts on a regular basis.

453 Even though the study has shown that it is the KIs  
454 who have the potential to identify more blind children,

issues regarding costs of maintaining the KIs and their 455  
sustainability are of major concern and need to be 456  
explored further before recommending any policy 457  
change. The findings of this study should be taken 458  
within the context of limitations of this study as among 459  
the KIs the reasons for their productivity were not 460  
explored in great depth. The focus groups only included 461  
the KIs/HSAs who attended the eye examination ses- 462  
sions. It is possible that those who did not attend had 463  
different reasons; therefore, the results of the findings 464  
should only be generalized to the rest of the HSAs and 465  
KIs with caution. The pre-set criteria for the identifica- 466  
tion of KIs may have resulted in selecting those with the 467  
most enthusiasm for the task while for the HSAs these 468  
were already employed. 469

## 470 Conclusion

471 This study has shown that using HSAs for identifying  
472 blind children is not effective in comparison to using  
473 KIs. For Malawi using KIs may be an alternative for  
474 PEC; but the long term cost-benefits of using KIs versus  
475 HSAs need further exploration.

## 476 Competing interests

477 The authors declare that they have no competing interests.

## 478 Authors' contributions

479 KK: conceived the study, participated in data collection and analysis and  
480 drafted the manuscript. RN: participated in data collection and entry and  
481 reviewed the article. FM: participated in data collection and reviewed the  
482 article. CG: supervised the work and edited the manuscript. All authors read  
483 and approved the final manuscript.

## 484 Acknowledgements

485 We would like to thank the District Health Management Team in Mulanje for  
486 allowing the study to take place and all the HSA's and KIs who took part in  
487 the study. The study was supported by the British Council of Prevention of  
488 Blindness (BCPB).

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494 Received: 13 February 2011 Accepted: 13 June 2012

495 Published: 27 September 2012

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doi:10.1186/1478-4491-10-37

Cite this article as: Kalua et al.: Using primary health care (PHC) workers and key informants for community based detection of blindness in children in Southern Malawi. *Human Resources for Health* 2012 **10**:37.

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